



M 1/c Christopher Adam Sotolongo



Stan Stearns

fine photography

1814 Glade Court
Annapolis, Md. 21403
410.268.5777
800.585.4141
www.ssphotography.com,

QUESTIONS & ANSWERS

Q: *I like your scenic portraits.*

Does the Academy provide this service?

A: No. The Academy contracts a photographer for typical senior head shot type portraits on a painted background. That portrait is also used in the **Lucky Bag** year book.

Q: *How will my son/daughter be contacted?*

A: He/She will be phoned or emailed for an appointment time that is convenient for all.

Q: *What is the fee for creating the portraits?*

A: \$295 (none re-fundable) with satisfaction guaranteed! This fee does not apply to the portrait order.

Q: *How much do quality finished portraits cost?*

A: They **start** at \$50 for a 4x5 miniature. Desk size 8x10 \$200. Decorator portraits large enough to hang on the wall **start** at \$800. Additional prints of same pose are reduced by **25%**.

Q: *How will we view the portraits?*

A: *To customize your order, Stan will meet with you in his studio on your next visit to Annapolis or during Graduation Week to discuss various sizes, finishes, and frames for your portrait. Proofs are not mailed or e-mailed home.*

Q: *Can we schedule a family portrait on the grounds at the Academy?*

A: YES, at your convenience!



ORDER FORM

Midshipman's Name :

Cell Phone _____

Email m1 _____@usna.edu

Your Name:

Mr. Mrs. Ms. _____

Address _____

zip _____

Home Phone _____

Cell Phone _____

Email _____

Preferred Portrait location _____

Creation fee \$295. (none re-fundable)

Please remit check to Stan Stearns with this form or include VISA/MC Card # _____

Exp. _____

Email form also available on website.

Be sure your Midn is aware of this portrait and to expect my call !!! Also look at USNA @ ssphotography.com